

# DELTEK VANTAGEPOINT EXTENDED PROFILE

## OVERVIEW

Deltek Vantagepoint is a comprehensive ERP solution designed specifically for project-based businesses, particularly those in the professional services sector. It builds on Deltek's long history in project-based ERP by offering a more intuitive, modern platform that supports the entire project lifecycle..

It consolidates critical business functions such as project management, accounting, customer relationship management (CRM), and resource planning into a unified platform, helping organizations streamline workflows, improve decision-making, and drive profitability.

## BUSINESS SECTORS

Deltek Vantagepoint supports a wide range of industries, particularly those focused on project-oriented workflows:

- **Engineering and Architecture:** Ideal for firms managing complex projects with multiple stakeholders.
- **Construction:** Supports cost tracking, scheduling, and project performance.
- **Consulting and Professional Services:** Tailored for client-facing operations.
- **Government contracting:** Offers compliance-ready financial and project reporting for firms working with federal, state, or local agencies.

## WHAT IS THE DIFFERENCE BETWEEN DELTEK VISION AND VANTAGEPOINT?

Deltek Vantagepoint is the modernized successor to [Deltek Vision](#). It includes a redesigned user interface, enhanced mobile capabilities, and improved workflows for project management, accounting, and CRM.

Vantagepoint also removes many of the technical limitations of Vision by offering a cloud-first architecture, streamlined navigation, and a more integrated database structure.

Existing Deltek Vision customers can upgrade to Vantagepoint to retain their historical data while gaining new features and an improved user experience.

## HOW MUCH DOES IT COST?

Deltek Vantagepoint's pricing varies based on the number of users, deployment model (cloud or on-premises), selected modules, and any required implementation or data migration services.

Businesses receive a customized quote after an assessment of their project volume, reporting needs, and integration requirements.

**Note:** Those currently using Deltek Vision may also qualify for preferred upgrade pricing or migration incentives.

Please download the extended software profile for estimated starting costs per user.

## FEATURE OVERVIEW



SOFTWARE SPECIFICATION

|                        |                     |
|------------------------|---------------------|
| OVERVIEW               |                     |
| PRODUCT NAME           | Deltek Vantagepoint |
| BUSINESS SECTORS       |                     |
| DISTRIBUTION           | ✗                   |
| GOVERNMENT & NPO       | ✓                   |
| MANUFACTURING          | ✗                   |
| RETAIL                 | ✗                   |
| SERVICES               | ✓                   |
| INDUSTRY               |                     |
| AEROSPACE & DEFENSE    | ✓                   |
| AUTOMOTIVE             | ✓                   |
| CHEMICAL               | ✓                   |
| CONSTRUCTION           | ✓                   |
| COSMETICS              | ✓                   |
| ELECTRONICS            | ✓                   |
| ENERGY/POWER/UTILITIES | ✓                   |
| ENGINEERING            | ✓                   |
| FASHION                | ✓                   |
| FINANCIAL SERVICES     | ✓                   |
| FOOD & BEVERAGE        | ✓                   |
| LOCAL GOVERNMENT       | ✓                   |

|                                 |   |
|---------------------------------|---|
| MEDIA                           | ✓ |
| MEDICAL & HEALTHCARE            | ✓ |
| METALWORKING                    | ✓ |
| OILFIELD                        | ✓ |
| PACKAGING                       | ✓ |
| PAINT & ADHESIVES               | ✓ |
| PHARMACEUTICAL                  | ✓ |
| PLASTICS & RUBBER               | ✓ |
| PRINT & DESIGN                  | ✓ |
| RENTAL                          | ✓ |
| TELECOMMUNICATIONS              | ✓ |
| WOODWORKING                     | ✓ |
| CANNABIS                        | ✗ |
| EDUCATION                       | ✗ |
| NONPROFIT                       | ✓ |
| ERP SOFTWARE FEATURES           |   |
| BILLING                         | ✓ |
| BUSINESS INTELLIGENCE/ANALYTICS | ✓ |
| COSTING                         | ✓ |
| CRM                             | ✓ |
| CUSTOMER SERVICE                | ✗ |
| PRODUCT DESIGN                  | ✗ |
| FINANCIALS & ACCOUNTING         | ✓ |
| HR                              | ✓ |
| INVENTORY MANAGEMENT            | ✓ |

|                                  |                       |
|----------------------------------|-----------------------|
| ORDER MANAGEMENT                 | ✗                     |
| PLANNING & SCHEDULING            | ✓                     |
| PROJECT MANAGEMENT               | ✓                     |
| PURCHASING                       | ✓                     |
| QUALITY CONTROL                  | ✗                     |
| SALES                            | ✓                     |
| SHIPPING & DISTRIBUTION          | ✗                     |
| SUPPLY CHAIN MANAGEMENT          | ✗                     |
| WAREHOUSE MANAGEMENT             | ✗                     |
| ASSET MANAGEMENT                 | ✓                     |
| DOCUMENT MANAGEMENT              | ✓                     |
| CUSTOMER SUITABILITY             |                       |
| ENTERPRISE (1000+ EMPLOYEES)     | ✓                     |
| MEDIUM SIZE (251-1000 EMPLOYEES) | ✓                     |
| SMALL BUSINESS (1-250 EMPLOYEES) | ✓                     |
| ADDITIONAL PRODUCT INFO          |                       |
| MULTI LANGUAGE                   | ✓                     |
| MULTI CURRENCY                   | ✓                     |
| CUSTOMIZABLE                     | ✓                     |
| SYSTEM HOSTING                   |                       |
| CLOUD                            | ✓                     |
| INSTALLED ON PREMISE             | ✓                     |
| FURTHER INFORMATION              |                       |
| PRICING                          | \$30 a month per user |

## SOFTWARE SCREENSHOTS

Deltek Vantagepoint >

Cohen and Associates ▾Period Ending  
6/30/2022 ▾HEY! 34 ⚙️ ?

☆ Resource View

> Actions ▾

Forecast Range: 6 months from 3/1/2024 📅 Hide if ETC is Zero: Project ▼ Project Filter: In Use ▼ Show: Utilization % ▼ ⓘ

☐ 0 Resources Selected ✈ Pin Selected ➕ Add Assignments 💾 Save as Search 🔒 Pinned (13)

| ⓘ                        | Resource/Level <small>Show Less</small> | Scheduled % | Utilization % | Utilization Target | 2024<br>3/1 - 3/31 | 2024<br>4/1 - 4/30 | 2024<br>5/1 - 5/31 | 2024<br>6/1 - 6/30 | 2024<br>7/1 - 7/31 | 2024<br>8/1 - 8/31 | ⚙️ |
|--------------------------|-----------------------------------------|-------------|---------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----|
| <input type="checkbox"/> | ▶  Diane Baldwin                        | 93%         | 93%           | 88%                | 92%                | 93%                | 92%                | 93%                | 92%                | 93%                |    |
| <input type="checkbox"/> | ▶  Francis Douglas                      | 29%         | 29%           | 85%                | 29%                | 30%                | 29%                | 29%                | 29%                | 29%                | ⋮  |
| <input type="checkbox"/> | ▶  Frederick Byrd                       | 29%         | 29%           | 70%                | 29%                | 30%                | 29%                | 29%                | 29%                | 29%                |    |
| <input type="checkbox"/> | ▶  Glenn Moreno                         | 29%         | 29%           | 88%                | 29%                | 30%                | 29%                | 29%                | 29%                | 29%                |    |
| <input type="checkbox"/> | ▼  Laura Getson                         | 27%         | 27%           | 75%                | 91%                | 18%                | 43%                | 9%                 | 3%                 |                    |    |
|                          | 199901000 Johnson &                     |             |               |                    | 153                | 30                 | 80                 | 13                 | 6                  |                    |    |
|                          | 200000400 Ipswich P                     |             |               |                    |                    | 1                  |                    | 1                  |                    |                    |    |
|                          | Projects Excluded by Filter             |             |               |                    |                    |                    |                    |                    |                    |                    |    |
| <input type="checkbox"/> | ▼  Lee Carlson                          | 29%         | 29%           | 85%                | 29%                | 30%                | 29%                | 29%                | 29%                | 29%                |    |
|                          | RUBO10000 Orlando                       |             |               |                    | 49                 | 52                 | 53                 | 47                 | 54                 | 51                 |    |
| <input type="checkbox"/> | ▶  Leroy Jennings                       | 38%         | 38%           | 10%                | 38%                | 38%                | 38%                | 38%                | 38%                | 38%                |    |
| <input type="checkbox"/> | ▼  Richard Brady                        | 74%         | 74%           | 55%                | 57%                | 97%                | 85%                | 8%                 | 95%                | 93%                |    |

